



**CONTRACT AWARD SHEET**  
**Internal Services Department**  
**Procurement Management Services**

*Bid No. **RTQ-00038***  
*Award Sheet*

**Technical Services** DIVISION

BID NO.: **RTQ-00038**

PREVIOUS BID NO.: **9173-0/13**

TITLE: **CISCO HARD-SOFTWARE/MAINT & SRVC-PREQUAL**

CURRENT CONTRACT PERIOD: **07/01/2014** through **06/30/2019**

Total # of OTRs: **0**

**MODIFICATION HISTORY**

*Bid No. **RTQ-00038***

*Award Sheet*

**DPM Notes**

**APPLICABLE ORDINANCES**

LIVING WAGE: **No**

UAP: **Yes**

IG: **Yes**

OTHER APPLICABLE ORDINANCES:

**CONTRACT AWARD INFORMATION:**

**Yes** Local Preference

**Yes** Micro Enterprise

**No** Full Federal Funding

**No** Performance Bond

**Yes** Small Business Enterprise (SBE)

**No** PTP Funds

**No** Partial Federal Funding

**Yes** Insurance

Miscellaneous:

REQUISITION NO.:

PROCUREMENT AGENT:

**Santiago A. Pastoriza**

PHONE: 305 375-1084

FAX: 305 375-5688

EMAIL: [spastor@miamidade.gov](mailto:spastor@miamidade.gov)

DEPARTMENT OF PROCUREMENT MANAGEMENT

Technical Services DIVISION

Page 1 of 6

VENDOR NAME: **APRISA TECHNOLOGY LLC**  
 DBA:  
 FEIN: **113632167** SUFFIX : **01** CITY: **ROSLYN** ST: **NY** ZIP: **11576**  
 STREET: **24 LUMBER ROAD**  
 FOB\_TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:***CERTIFIED VENDOR**ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name            | Phone1       | Phone2 | Fax          | Email Address     |
|-----------------|--------------|--------|--------------|-------------------|
| BARRY WEINSTEIN | 516-629-4771 | -      | 516-403-5386 | SALES@EAPRISA.COM |

VENDOR NAME: **ROUNDTOWER TECHNOLOGIES INC**  
 DBA:  
 FEIN: **260557383** SUFFIX : **01** CITY: **CINCINNATI** ST: **OH** ZIP: **45249**  
 STREET: **7870 EAST KEMPER ROAD SUITE 470**  
 FOB\_TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:***CERTIFIED VENDOR**ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name       | Phone1       | Phone2 | Fax          | Email Address     |
|------------|--------------|--------|--------------|-------------------|
| KEN WAGNER | 513-247-7900 | -      | 513-247-7509 | AR@ROUNDTOWER.COM |

VENDOR NAME: **NORSTAN COMMUNICATIONS INC**  
 DBA: **BLACK BOX NETWORK SERVI**  
 FEIN: **411231011** SUFFIX : **03** 5548609  
 STREET: **PO BOX 86** CITY: **MINNEAPOLIS** ST: **MN** ZIP:  
 FOB TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:***CERTIFIED VENDOR**ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name         | Phone1       | Phone2 | Fax          | Email Address             |
|--------------|--------------|--------|--------------|---------------------------|
| LEIGH TAYLOR | 502-423-4226 | -      | 502-423-4231 | LEIGH.TAYLOR@BLACKBOX.COM |

VENDOR NAME: **PROSYS INFORMATION SYSTEMS INC**  
 DBA: **PROSYS**  
 FEIN: **582302467** SUFFIX : **02** 30092  
 STREET: **6575 THE CONERS PARKWAY SUITE** CITY: **NORCROSS** ST: **GA** ZIP:  
 FOB TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:***CERTIFIED VENDOR**ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name           | Phone1       | Phone2 | Fax          | Email Address        |
|----------------|--------------|--------|--------------|----------------------|
| MICHELE GARCIA | 786-231-0018 | -      | 305-253-1124 | MGARCIA@PROSYSIS.COM |

VENDOR NAME: **PC SOLUTIONS & INTEGRATION INC**  
 DBA:  
 FEIN: **650798706** SUFFIX : **01** CITY: **MIAMI** ST: **FL** ZIP: **33155**  
 STREET: **4937 SW 75 AVE**  
 FOB TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:**

*CERTIFIED VENDOR*

*ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name            | Phone1       | Phone2 | Fax          | Email Address             |
|-----------------|--------------|--------|--------------|---------------------------|
| DAVID H RUDNICK | 305-667-0633 | -      | 305-667-0618 | SALES@PCSOLUTIONS-USA.COM |

VENDOR NAME: **EN POINTE TECHNOLOGIES SALES INC**  
 DBA:  
 FEIN: **954650291** SUFFIX : **01** CITY: **GARDENA** ST: **CA** ZIP: **90248**  
 STREET: **18701 S FIGUEROA STREET**  
 FOB TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **201-681-3292**

**VENDOR INFORMATION:**

*CERTIFIED VENDOR*

*ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name            | Phone1       | Phone2       | Fax          | Email Address         |
|-----------------|--------------|--------------|--------------|-----------------------|
| THERESA HERRERA | 866-686-0332 | 201-681-3292 | 888-852-5715 | THERRERA@ENPOINTE.COM |

VENDOR NAME: **ACORDIS INTERNATIONAL CORP**  
 DBA:  
 FEIN: **223938023** SUFFIX : **01** **33025**  
 STREET: **11650 Interchange Circle North** CITY: **Miramar** ST: **FL** ZIP:  
 FOB TERMS: **DEST-P** DELIVERY:  
 PAYMENT TERMS: **NET30** TOLL PHONE: **-**

**VENDOR INFORMATION:**

*CERTIFIED VENDOR*

*ASSIGNED MEASURES*

Local Vendor:

|            |                         |           |
|------------|-------------------------|-----------|
| SBE        | Set Aside               | Bid Pref. |
| Micro Ent. | Selection Factor        | Goal      |
| Other:     | Vendor Record Verified? |           |

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**Vendor Contacts:**

| Name       | Phone1      | Phone2 | Fax         | Email Address         |
|------------|-------------|--------|-------------|-----------------------|
| Rehan Khan | 954-6200073 | -      | 954-6200074 | rkhan@acordiscorp.com |

**ITEMS AWARDED Section:**

Details: **RTQ-00038**

Please see Road Map for further instructions.

| <u>Item #</u> | <u>Description</u> | <u>Qty</u> | <u>Unit Price</u> |
|---------------|--------------------|------------|-------------------|
|---------------|--------------------|------------|-------------------|

**End of ITEMS AWARDED Section**

**AWARD INFORMATION Section**

BCC Award: **No** DPM Award: **Yes**  
 BCC Date: DPM Date: **06/17/2014**

Contract Amount: \$ **500,000.00**

Additional Items Allowed:

Agenda Item No.:

Special Conditions:

**BPO INFORMATION Section:**

|   |                     |                              |
|---|---------------------|------------------------------|
| 1 | <b>ABCW1400830</b>  |                              |
|   | <b>Commodity ID</b> | <b>Commodity Name</b>        |
|   | 205-40              | NETWORKS, LOCAL AREA (LAN)   |
|   | <b>Department</b>   | <b>Department Allocation</b> |
|   | LB                  | \$500,000.00                 |

**End of BPO Information Section**